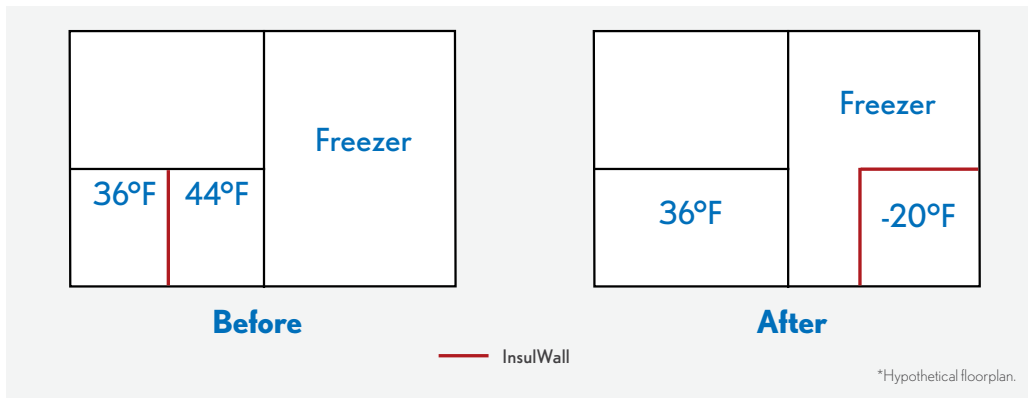




InsulWall® Case Study

One Sweet Ice Cream Room

Client	Profile	Challenge
Largest North American distributor of food products to restaurants and institutions	170,000 sq. ft. distribution center	Reconfigure space to accommodate a larger cooler area and build a new -20°F ice cream freezer



Challenge

- In 2005, the Operations group teamed with Randall Manufacturing to install InsulWall to zone their cooler areas.
- In 2010, the Operations team determined that a larger 36° F cooler and a new ice cream room was needed.

Strategy

- Reconfigure the two cooler areas into one to create a more efficient pick/pack process.
- Create new -20° F ice cream room within the freezer reusing existing InsulWall panels from the cooler and purchasing additional panels.
- “We have been waiting to build our ice cream freezer until we reconfigured the cooler area – knowing we’d have extra InsulWall panels available from the cooler. We were able to reuse all of the panels and order just 7 InsulWall panels to complete our 35’ x 60’ ice cream freezer,” commented the Director of Facility Operations.

InsulWall Delivered – Comparing InsulWall to a Rigid Wall

Many factors affect price including labor, freight, facility, etc. This is an average cost comparison of removing a 31 ft. wall and building a new 60 ft. wall.

InsulWall	Rigid Wall
Remove and relocate 7 panels; Add 7 panels to create new wall	Remove a 31 ft. rigid wall; Build new 60 ft. wall
\$7,523.10*	\$19,746.00*

Total Savings with InsulWall: \$ 12,222.90

*Cost estimates provided by private contractor; cost includes materials and estimated labor.



About Randall Manufacturing

Randall Manufacturing has been providing innovative temperature zoning products to the logistics industry for over thirty years. Today, Randall Manufacturing is bringing its extensive temperature zoning experience, innovation and comprehensive capabilities to warehouses and facilities across the country. For more information, visit randallmfg.com or call us at 800-323-7424.