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Randall Manufacturing Helps Solve Kendal Floral Supply's Unused Warehouse Space Challenge by Creating a Seasonal Cold Storage Distribution Center for Driscoll's® Berries

Elmhurst, IL (August 21, 2014) - When Kendal Floral Supply (Kendal Floral) went in search of an innovative idea for its unused warehouse space they reached out to Josh Welch with Engineered Products. Seeking to create a seasonal revenue opportunity with its 6,000 square feet of unused warehouse space, Kendal Floral knew they needed a flexible, insulated wall solution. Engineered Products connected with Kristine Grudis of Randall Manufacturing to present Randall's insulated curtain wall, InsulWall®.

"Having worked with Engineered Products and Kendal Floral on prior warehouse space and temperature partitioning projects, we knew we could create a temporary cold storage room within the unused space," said Kristine Grudis, Randall Manufacturing. "Having used InsulWall in prior projects, Kendal Floral was aware of the InsulWall's insulating capabilities, modularity, and ease installation." Engineered Products configured the new layout and completed the installation.

Seasonal Cold Storage Area, Generating Revenue

Seasonality of inventory is an ongoing space challenge for Kendal Floral. Having a wall solution that could be installed and taken down quickly; effectively partition space; and control temperature was necessary so that during higher demand seasons space could be easily converted to suit Kendal Floral's needs. Additionally, the ability to increase or decrease the cold storage area was also a consideration and why a permanent wall structure was not an option.

"We knew that if we could create a seasonal cold storage area out of the 6,000 square feet, it would increase of our success of finding a seasonal tenant," said Roberto Ante, Operation Manager at Kendal Floral. "InsulWall was the best option with demonstrated capabilities for our project."

Driscoll's Berries New Summer Distribution Center

Driscoll's Berries was searching for a seasonal distribution center during its busy summer months. Kendal Floral was able to accommodate Driscoll's need for a temperature and humidity controlled space for its summer season. By using InsulWall, Kendal Floral created a temperature controlled space in a matter of days for its new tenant and started to generate revenue. At the end of the season, InsulWall will be taken down, stored, and rehung for use next year.

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Additionally, InsulWall can be used in different areas of the warehouse to quickly and effectively create temperature controlled areas to store flowers during busy seasons such as Valentine's Day or Mother's Day.

"Helping create a win / win situation for both Kendal Floral and Driscoll's Berries was gratifying," Grudis added. "This project truly realized the benefits of InsulWall in its modularity, reusability, and temperature control."

For more information about Randall Manufacturing's temperature and space management solutions, visit www.randallmfg.com/warehouse . Read more about how InsulWall has helped solved temperature and space challenges in a variety of organizations at www.randallmfg.com/warehouse/product-applications/insulated

About Kendal Floral Supply

Kendal Floral Supply is a leading supplier and distributor of fresh cut flowers in the Western United States. From farm to warehouse, its bouquets, roses and floral arrangements are handled with efficiency and care to ensure each flower's vibrant, natural beauty. Visit www.kendalfloral.com to learn more.

About Engineered Products, a Papé Company

Founded in 1983, Engineered Products has become the West Coast's largest provider of warehouse, storage, conveyance and allied products to local and national clients. Value-added services beginning with warehouse configuration, system integration, CAD design, Engineering, permitting, material procurement and installation are all specialties of Engineered Products. Contact EP at 800-735-7153 or visit online at www.eppape.com

About Randall Manufacturing

For over ten years, Randall Manufacturing has been providing temperature-controlled products to warehouses, distribution centers, and workplaces. With an eye for sustainability, Randall was the first to utilize recycled materials to meet the growing need for GREEN building materials that contribute to LEED® scores. Randall's flexible, modular curtain wall solutions effectively divide space and temperature. Its product offerings include an insulated, modular curtain wall, - InsulWall; vinyl, warehouse curtain dividers- Industrial Curtain Walls; Noise Curtain Walls; and insulated pallet covers.

For more information on InsulWall and Randall Manufacturing, visit randallmfg.com/warehouse or call 800-323-7424.